

HIGHLY RELIABLE SOLUTIONS FOR REGULATED MARKETS

# Delivering Technology, Trust and Transformation

RIGHT-FIRST-TIME ENGINEERING · AUDIT-READY MANUFACTURING · REGIONAL RESILIENCE

Half Year Results for 30 September 2025

DELIVERING ON PROJECTION

HY26

## When Technology, Trust and Transformation Matters

The Global Precision Engineering Group



HY26 - Half year result presentation

The Journey Frank Doorenbosch

The Status Ian Tichias

The Future Frank Doorenbosch



## When Technology, Trust and Transformation Matters

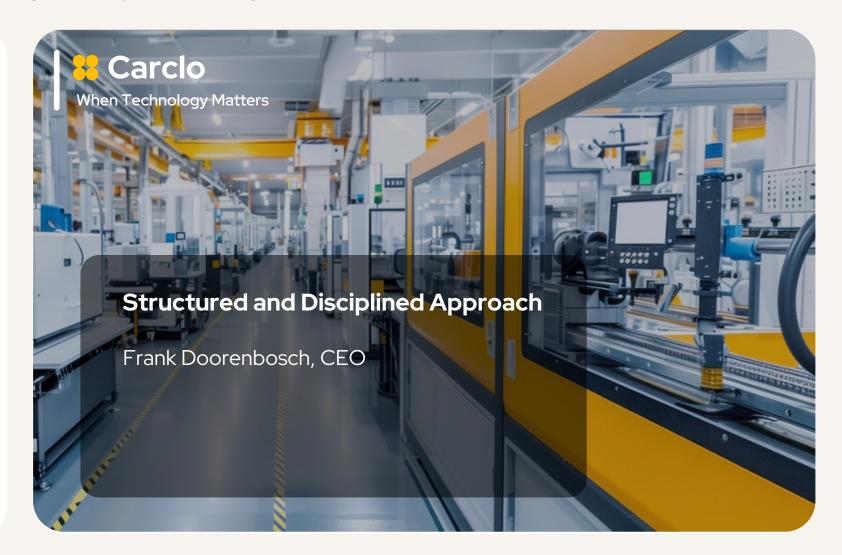
Global Precision Engineering Group, Focused On High-Reliability Products In Regulated Markets

# → The Journey

HY26 - Half year result presentation

- ✓ From volume to value in three years
- ✓ Margin discipline
- ✓ Capital efficiency
- ✓ Balance sheet strength

The transformation delivered



## Safety Excellence Demonstrating Our Delivery Culture

Operational Excellence in Action

## **&** Total Incident Frequency ratio

All incidents per 100.000 hours worked

We maintained our industry-leading total incident frequency ratio of 0.6 in H1 FY26, sustaining the significant safety improvement achieved in FY25 and our commitment to operational excellence.

26	0,6
25	0.6
FY24	
FY23	
FY22	

## No 1 Priority

Carclo Cares Health & Safety

Safety is operational excellence in disguise. When you perfect the art of preventing accidents, you accidentally perfect everything else.



# **HY26: Delivering on Projection**

Financial Snapshot



10.1%

Return on Sales %\*

▲ from 6.1% HY25



28.8%

Return on Capital Employed %\*

▲ from 17.5% HY25

Strengthening our balance sheet

1.4x

Net Debt to uEBITDA ratio\*

**▼** from 1.6x HY25

 $\overset{\mathsf{x}}{\sim}$  And disciplined portfolio repositioning

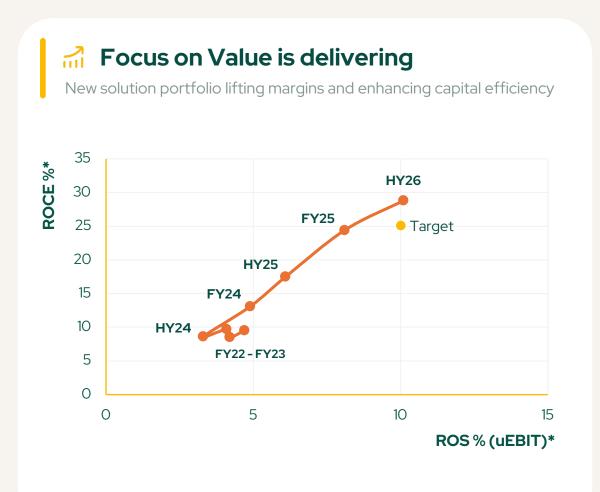
57.2

HY Revenue (£m)

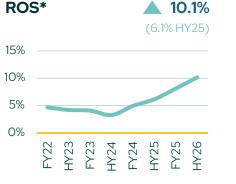
▼ strategically reset from 59.5 HY25<sup>†</sup>

# **Earnings Quality Up: ROS and ROCE on Springboard Targets**

Control Before Growth: Upgrading Earnings Quality to Compound Value





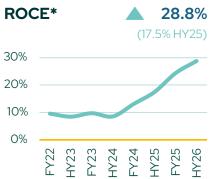




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20

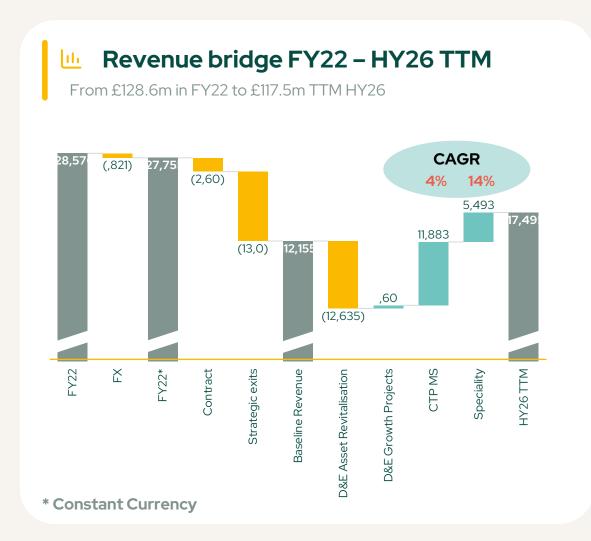
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<sup>\*</sup>Trailing twelve-month basis

## Portfolio Reset Complete – Platform Ready

We now focus capital and resources on high-value, regulated market opportunities



## **X** Strategic Portfolio restructuring

Strategic decisions executed with discipline from FY22 to TTM HY26

#### **Exited**

#### **Manufacturing Framework Contract**

Insufficient margin the production commitments

#### **Strategic Portfolio Exits**

Short-run, low-margin Manufacturing Solutions

#### **D&E Focus**

**Shifted D&E focus** first to asset overhauls and now moving to scalable new Growth & Innovation programs

#### Result FY22 to HY26\*\*

- ✓ Portfolio margin expanded from 4.1% → 10.1% ROS
- ✓ Capital productivity quadrupled (**ROCE: 7.3**% → **28.8**%)
- ✓ Balance sheet strengthened (**Net Debt ratio: 2.5x**  $\rightarrow$  **1.4x**)

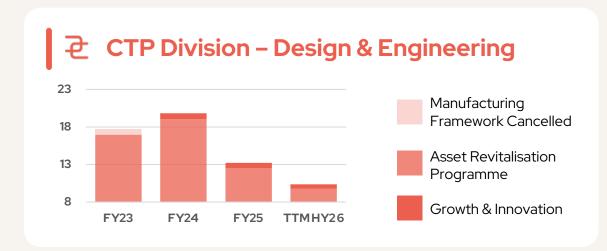


## Reset portfolio is now complete

Technology • Trust • Transformation







# Rortfolio optimized for sustainable growth

**Focus Portfolio**: High-value precision solutions in Life Sciences, Aerospace and Safety & Security

**Strategic exits complete**: Low-margin, capital-intensive businesses eliminated

**Result**: Stronger margins, enhanced ROCE, scalable platform for growth



## The Status - Financial Review

Delivering improved performance and resilience



- ✓ Profit Margins Rising
- ✓ Working Capital Optimised
- ✓ Debt Down, Ratios Strong

Solid foundations established



# Improving performance: Upgrading Earnings Quality

Strong Group performance

Group Financial Performance Increased profit and cash generation	HY26	HY25	Change
Revenue	£57.2m	£61.0m	(6.2)%
Underlying operating profit	£5.5m	£3.4m	61.2%
Underlying EBITDA	£8.6m	£7.1m	22.3%
Underlying basic earnings per share	0.9p	0.6p	50%
Cash generated from operations	£3.9m	£7.3m	(45.7)%
Net Debt	£24.5m	£25.2m	3.1%
Statutory operating profit/(loss)	£5.2m	£2.4m	112.2%
Statutory profit/(loss) for the year	£0.4m	£(0.7)m	-
Statutory diluted earnings per share	0.5p	(0.9)p	-

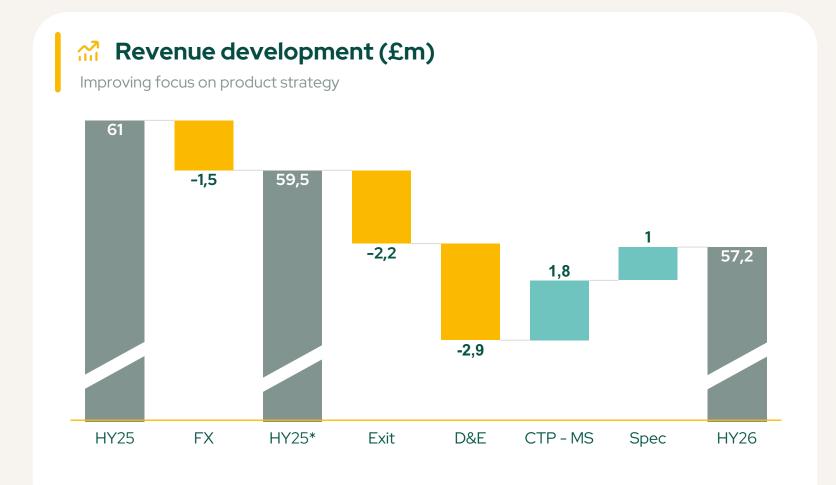
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Increase in margins

- Strong improvement in both Return on Sales in HY26 at 9.6% (HY25: 5.7%) and TTM HY26 Return on Capital Employed of 28.8% (TTM HY25: 17.5%)
- Revenue negatively impacted by FX translation by £1.5m
- Sustained cash generation, with EBITDA delivery offsetting anticipated working capital outflows
- HY25 to HY26 Net Debt decrease, despite a £5.1m additional one-off pension contribution

## **Sharper Mix, Tighter Control**

From Volume to Value



## From Volume to Value

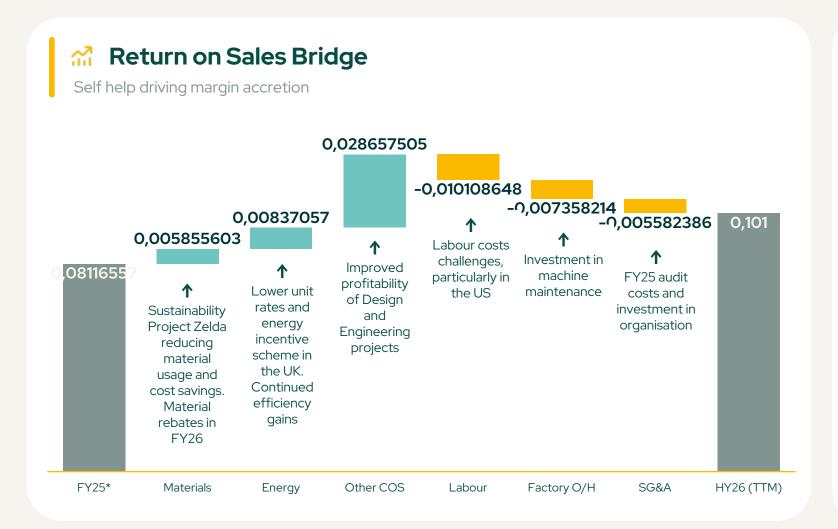
Benefit of tighter portfolio

- FX impact mainly driven by the GBP/USD translation
- Final impact of FY25 site closures
- D&E reduction in US with low customer activity, partially offset by UK increases
- MS like for like increase with growth internationally
- Speciality strong growth in Aerospace

<sup>\*</sup>HY25 revenue on a constant currency basis, subject to rounding

## Operational excellence delivering sustainable margin gains

Margin Performance Analysis



\*on a constant currency basis, negligible impact on previously reported ratio

## From Volume to Value

Increased returns

- Increased self-help actions reducing waste, increasing material usage
- Efficiency gains in cost management
- D&E project returns increase
- Absorption of some cost pressures

## Consistent improvement of CTP operating margin

Divisional breakdown - CTP

## **Example 2** Condensed Income Statement

Divisional breakdown

	HY26	HY25	Change	Change %
MS Revenue	£45.2m	£46.8m	-£1.6m	-3.4%
D&E Revenue	£4.1m	£7.2m	-£3.1m	-43.0%
Total Revenue	£49.3m	£54.0m	-£4.7m	-8.7%
Total Revenue  Underlying Operating Profit	£49.3m £6.8m	£54.0m £4.4m	-£4.7m +£2.4m	-8.7% +54.5%



# Margin growth

Margin accretion despite revenue & FX headwinds

- CTP MS reduced revenue due to strategic exit from short-run, lowmargin business in US completed in FY25. Prior year revenue of £2.2m included in comparative
- FX impact due to translation £1.5m
- Excluding these +4.5% like-for-like growth
- All other geographic regions grew, driven by Life Sciences in EMEA, and Precision Components in APAC
- CTP D&E lower in US due to fewer new projects and a strong prior year boosted by a high number of asset revitalisation and backend automation projects

## Speciality delivering consistent improvement in volume and margin

Divisional breakdown - Speciality

## **Example 2** Condensed Income Statement

Divisional breakdown

	HY26	HY25	Change	Change %
Total Revenue	£8.0m	£7.0m	+£1.0m	+14.3%
Underlying Operating Profit	£1.7m	£1.4m	+£0.3m	+24.0%
Underlying Operating Profit %	21.3%	20.0%	+1.8%	



# 

Continued value growth in aerospace

- Speciality Division revenue reflects increased demand in Aerospace
- Cable & wire products growing across range in EMEA
- Margin enhancing due to higher value extreme engineering solutions
- Focus on efficiency and asset usage increased margin growth
- Targetted investment to support the growth trajectory

## Strong Cash Flow Generation Supporting Debt restructuring

Cash Flow

## **B** Positive Operating cash generation

Trading performance generating cash

£m	HY26	HY25
Underlying EBITDA	8.6	7.1
Change in working capital	(4.5)	2.0
Other	(0.2)	(1.8)
Cash generated from operations	3.9	7.3
Interest paid	(1.7)	(2.1)
Net pension contribution	(1.3)	(1.2)
Net taxes paid	(0.5)	(0.6)
Net cash from operating activities	0.4	3.4

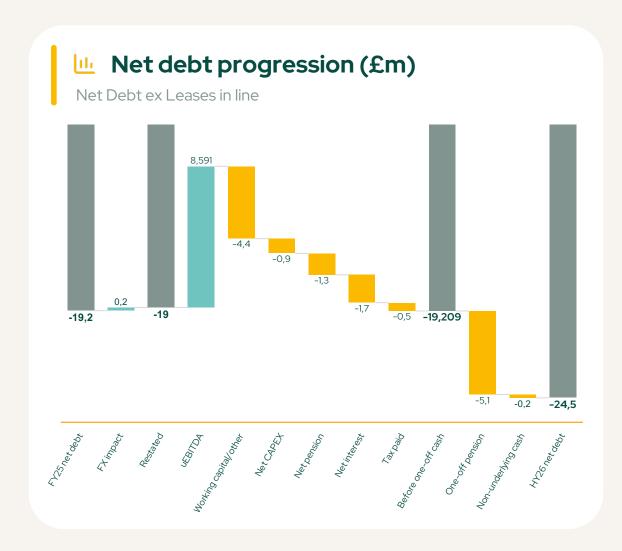
# **Strong cash management**

EBITDA delivering positive cash generation

- Underlying EBITDA growth
- Working capital in the period within target range of 5.0-7.5% of trailing twelve-month revenue
- Reduced interest payments following our improved net debt position
- Capital expenditure controlled, reaping the rewards of investments in recent years, utilisation of the assets and redeployment around the group rather than purchasing

## Net Debt management with Improved EBITDA Leverage

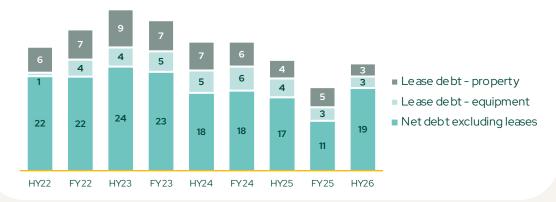
Net Debt Waterfall & Net Debt to EBITDA



# Refinancing complete

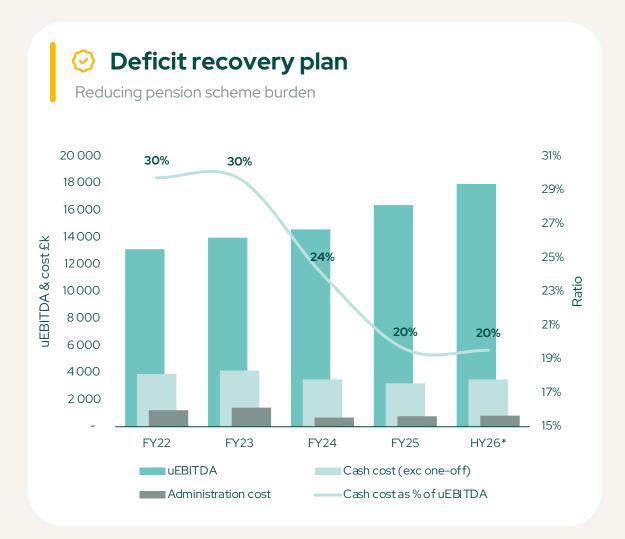
New banking relationship in place stabilising business

- Continued focus on cash generation and conversion
- Improvement in financial health
- Planned working capital increase in line with target range
- Stronger Balance Sheet enables judicious investment in the business to allow the Group to deliver on its strategy
- Debt increased primarily due to pension contribution



## **Technical Provision Pension Deficit Recovery Underway**

Continued improvement in pension position – reduced burden and volatility



## Lower costs relative to EBITDA

Reducing risk to cash flow

- Pro-active approach taken to address pension deficit
- Reducing the Technical Provision deficit (£) remains the aligned goal along with Pension Trustees
- IAS19 net liability reduced from £51.7m to £44.7m, resulting from company contributions and higher investment returns through improved market conditions, along with external economic factors
- One off contribution of £5.1m made in April 25, with further annual payments of £3.5m agreed for five years to 31 March
- Deficit recovery plan derisks future company cash flows

<sup>\*</sup>Trailing twelve-month basis

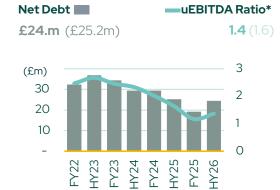
## Foundations Strengthened; Platform Ready to Scale

Better leverage, leaner capital and higher margins—upgrading earnings quality as we move into expansion and innovation

## Financial Resilience

Balance Sheet Stronger; Capital working harder

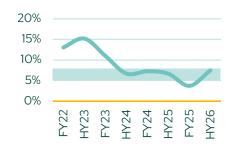
#### **Debt Down, Ratios Strong**



- Net debt ratio reduced to prior year, refinancing arrangements complete
- Working capital optimised in targeted range
- Strong covenant headroom enabling strategic growth investments

#### **Working Capital Optimised**

WC as % of Revenue\* 7.5% (6.7%)



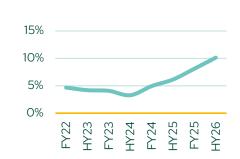
- Enhanced operational control freeing cash for key initiatives
- Maintained responsive customer service throughout optimisation

# Mix and Discipline

Margins Compounding; Quality of Earnings increased

#### **Profit Margins Rising**

**uEBIT** as % of Sales\* 10.1% (6.1%)

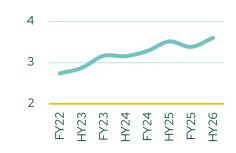


- Our value-driven strategy and focus on operational excellence is creating market resilience
- Established a platform for sustainable profitability growth

#### **Assets Delivering More**

Revenue / Fixed Assets\*

**3.6x** (3.5x)



- Manufacturing network delivering strong returns
- Increased utilisation supporting future expansion
- Specialised production capabilities enhanced



<sup>\*</sup>Trailing twelve-month basis

## When Technology, Trust and Transformation Matters

Global Precision Engineering Group, Focused On High-Reliability Products In Regulated Markets

## The Future

HY26 - Half year result presentation

- ✓ Portfolio reset complete
- ✓ Foundation solid
- Now positioned in three high growth, regulated markets with structural tailwinds

From proof to runway



# Foundation Laid, Next: Expansion & Innovation

Portfolio reset finished; we scale core capacity and fund our innovation pipeline to lift through-cycle returns

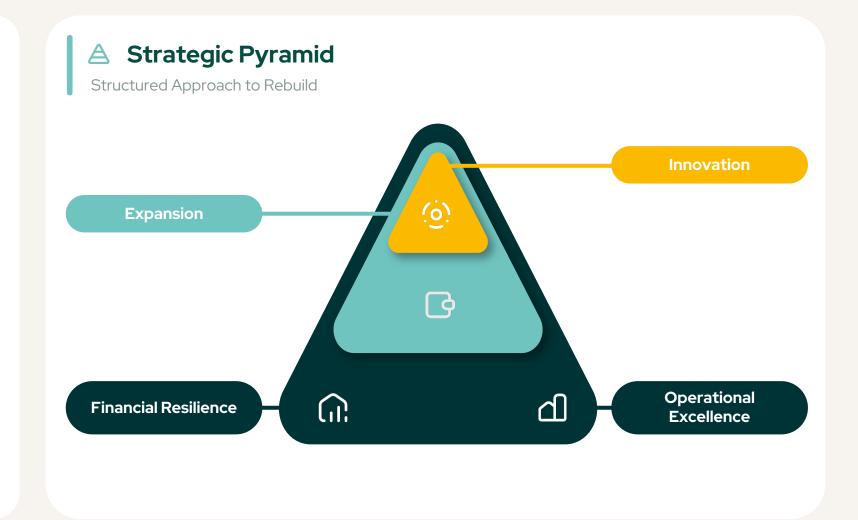


Next: Expansion & Innovation

- ✓ Portfolio reset finished
- ✓ Financial resilience proven
- ✓ Operational excellence embedded.

Now we scale core capacity and fund our innovation pipeline to lift through-cycle returns.

From control to growth



## **Delivering High Reliability Solutions in Highly Regulated Markets**

Scalable Markets

Market Growth



#### **Markets**

Highly Regulated

Market Segment Attractiveness

**Market Position** 

**Revenue Acceleration** 

Value Differentiator

5.6%\*

#### **IVD Solutions**

Diagnostic Consumables

Resilient growth
Full-service offering
Global players

Partnering with 6 of the top 10 players

- Increase point of care testing to deliver personalised treatments
- More test per IVD machines

Quality, service and value Solution based approach 10.8%\*

# Drug Delivery

Auto Injectors & Inhalers

Rapid market growth Advanced solutions Rising self-administration trends

Established relationships with industry leaders

- Growing combination products
- Increasing patient adherence
- Expanding market penetration

Custom drug delivery solutions with regulatory excellence and trusted partnership

5.6%\*

## **X** Aerospace

Extreme performance parts

Quality precision driven Range application Global demand

Leader in MRO cables, wires, adding precision machining

- · Geographical repositioning
- New target audience
- Machining capabilities
- Defence applications

Build to service small series Strong brands and reputation Airbus accreditation



# Why We Win: Technology, Trust & Transformation

Built to Win in Growth Markets



Competitive Advantages

### Precision Engineering High Reliability Solutions for Regulated Markets

#### **Technology**

Validated precision at scale

#### **Trust**

Partner of 6 of top 10 IVD OEMs

#### **Transformation**

18-24 month validation cycles

Create value & customer stickiness

## **Technology**

Precision Engineering, Sustainable Advantage

40+ years precision engineering experience

ISO 13485, FDA & AS9100 registered sites

85%+ Overall Equipment Effectiveness

End-to-end capability

#### **Trust**

Trusted Partnerships, Reliable Delivery

Partners of key players in respective markets

Average relationship tenure: 15+ years

98%+ on-time delivery performance

Trusted by top players in our markets

## **Transformation**

Sustainable Growth and Innovation

10.1% ROS\*, (2.4x FY22)

28.8% ROCE\* (4.0x FY22)

Approx. £40m invested in FY20-25

High reliability solutions





# **Proprietary Innovation Delivering Tomorrow's Solutions**

Innovation isn't an idea—it's a system.

And ours begins long before the product.

Building defensible IP that compounds our advantage



## **Main priorities**

Reinvigorating innovation

We're building defensible IP that compounds competitive advantage:

## **Technology platforms**

Build once, deploy globally

#### **Product innovation**

Platform-led solutions for regulated markets

## Digital intelligence

Embedded capabilities that create customer stickiness

# Technology Platform



#### **C-Mould**

Modular tooling accelerates time-to-market by 40%.

Scalable cavitation, replicable region-to-region.

## Product Innovation



## Inhaler platform

With integrated counter and reusable holder.

## Wettability

Tuning for fluids.

## **Digital Layer**



#### **Syncura**

Digital layer for packaging and devices.
Real-time, audit-ready traceability.

# **Building on Strong Foundations**

Now we're focused on sustainable growth from this platform

We are confident in delivering sustainable profitable growth and ensuring value for all stakeholders

## **HY26 Achievements**

Delivering on commitments

We've achieved the milestones we set in 2023:

**√ 10.1% ROS\*** (target: 10%)

**✓ 28.8% ROCE\*** (target: 25%)

#### Recent highlights reinforce confidence:

- Safety culture embedded (IFR: 0.6)
- 5-year contract renewal (July 2025)
- £36m financing secured (April 2025)

## Life Science **Expansion**



#### Advancing our presence in Life Sciences

High-precision solutions in robust demand

IVD, drug delivery, pharma packaging

Long-standing strategic partnerships

## **Speciality** Growth



#### **Sustaining momentum** in Aerospace

Consolidated Speciality division growth

Aerospace segment expansion

Precision engineering capability

## **Margin Expansion**



#### Volume provider to value solutions

Engineering-led focus

Manufacturing optimisation

Strategic Portfolio

Enhanced asset utilisation

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